





### **OUR STORY**

In 1998 we started Clark with a vision to provide innovative recruitment solutions. Over the years our business has evolved and diversified not only to provide Recruitment and Selection services but also to provide out-sourced Managed Services and Executive Coaching and Development.

Our people are important to us. Our success is a combination of our ambitious, strategic vision and our passionate team who work tirelessly to provide an award winning service daily.

Throughout our journey we have expanded, providing a nationwide service and we are now recognised as a national multi award winning business.

Our business is underpinned by three core values: professionalism, integrity and a focus on people. It's why we're #1.

'AS A TALENT SOURCING PARTNER
I CANNOT THINK OF ANY TEAM
THAT I WOULD PLACE HIGHER
THAN CLARK IN TERMS OF QUALITY
OF SERVICE, COMMITMENT,
INTEGRITY AND DELIVERY'



### SEE HOW WE DO THINGS DIFFERENTLY

### **RETAINED MODEL**

We partner exclusively with you to project manage your recruitment. We spend time getting to know your business, your people and your culture. Our retained model allows us to personalise our service which gives you a tailor made solution.

### REPUTATION AND EXPERIENCE

Our unrivalled industry insight gained over 20 years in business has allowed us to build and maintain strong relationships. Our personalised approach attracts and engages high quality candidates, whose relationships are built on trust. Our services are delivered by talented and experienced consultants, who add value through a thorough understanding of their specialist markets.

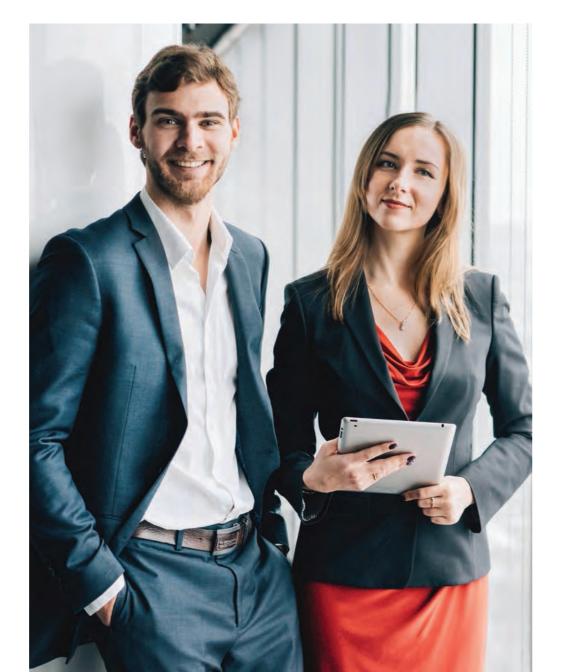
### ETHICS & VALUES

We are honest, ethical and loyal. We set the highest standards. That's why so many clients return to us time and time again.

### **NO COMMISSION STRUCTURE**

Our dedicated consultants are not incentivised by commission. They are invested in securing you the right person for your business.





### WE ARE THOROUGH

We complete specific, tailored competency based interviews relative to the skills and talents you require.

### **PSYCHOMETRIC PROFILING**

Clark is the only accredited company in Ireland to provide and distribute the world renowned Innermetrix suite of psychometric profiling tools.

### **TECHNOLOGY**

We are early adopters of new technology. Our sophisticated matching technology ensures faster fill rates through simplified and streamlined workflows.

### ISO QUALITY STANDARD

Clark offers clients a flexible portfolio of services underpinned by ISO 9001 quality business processes. ISO 9001:2015 forms an integral part of the day-to-day structure within Clark. Our business is quality and customer focused. We follow a rigorous system of internal and external audits which results in our system and procedures being improved on a continuous basis.







'CLARK GO TO GREAT LENGTHS TO ASCERTAIN AND UNDERSTAND
THE PARTICULAR REQUIREMENTS OF THE POSITION WE'RE FILLING,
SEND GOOD CANDIDATES AND FOLLOW UP REGULARLY'



# Reasons to choose Clark as your recruitment partner



96% or our recommend us



Our longest standing customer has been with us since 1998



88% of our customers are repeat users



We are ISO 9001:2015 **Quality Certified** 



Average days from taking a brief to iob offer



Our temp job fill rate is 95% (industry average 60%)



Our retained job fill rate is 82%



93% of clients said our candidates matched the job criteria



We have 40.000 job seekers on our database



045 881888

www.clark.ie

75% of our team

have been with us

over 5 years



# IT'S WHY WE'RE #1!

### **REPUTATION**

Rigorously DETAILED interviewed SHORTLIST

Highest level of service Flexibility

UNDERSTAND CULTURE & VALUES

YOUR BRAND PARTNERSHIP

# **EXCLUSIVE RETAINED PROCESS**

Knowledge & Understanding CO-ORDINATE Relationships
ALL INTERVIEWS

One point REFERENCE of contact CHECKS



# **OUR AWARDS**





'THE CLARK TEAM HAVE BEEN EXTREMELY PROFESSIONAL, HAVE
DEMONSTRATED AN IN-DEPTH UNDERSTANDING OF THE NEEDS
AND EXPECTATIONS OF THE ORGANISATION AND HAVE WORKED IN
PARTNERSHIP WITH OUR HIRING MANAGERS'

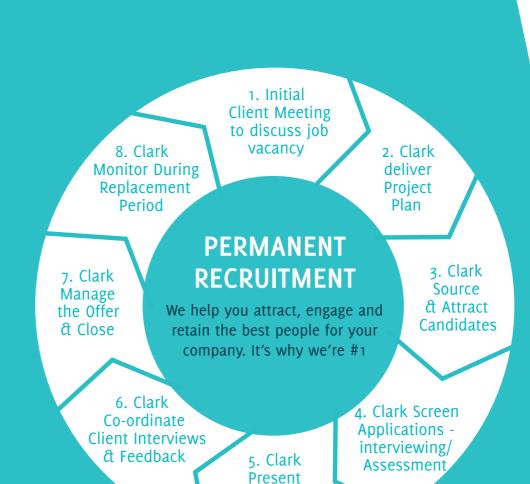








## HOW WE WORK



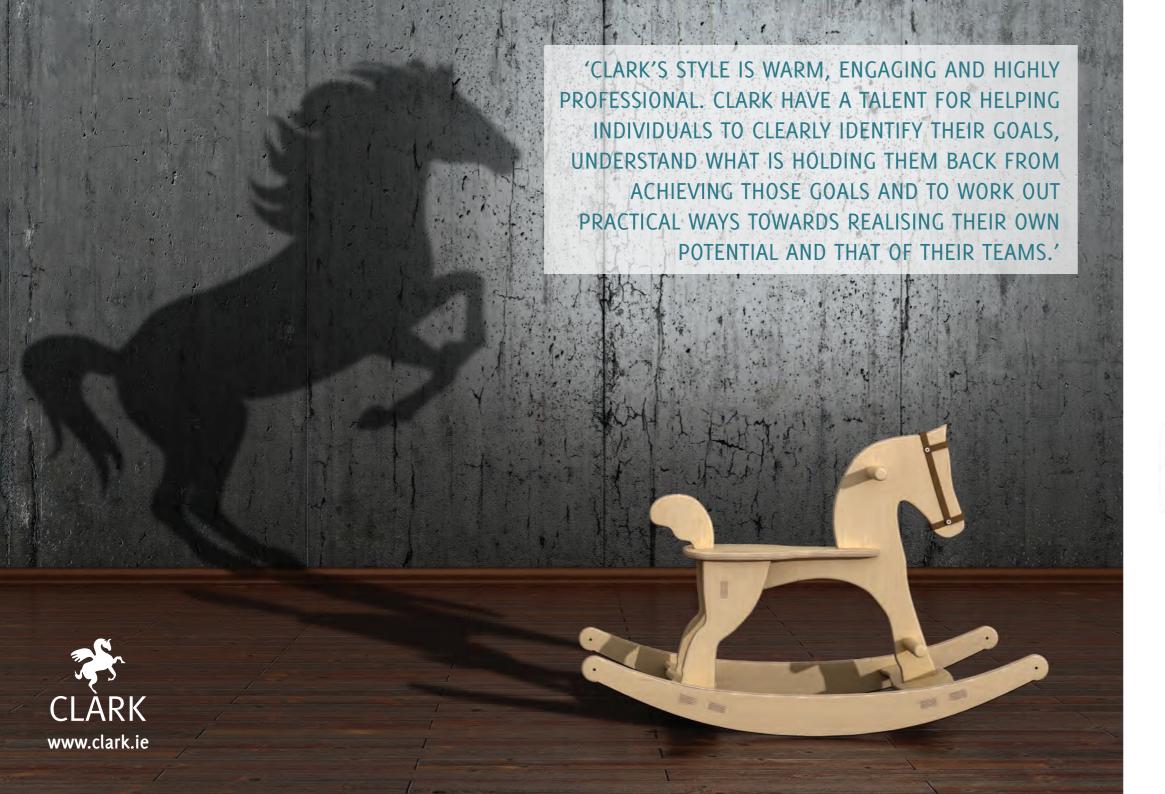
Shortlisted Candidates

1. Clark gain understanding of needs & 3. Online requirements timesheets 2. Clark generated & identifies approved invoice suitable staff generated **TEMPORARY** 7. Clark 3. Candidates RECRUITMENT completes accept or reject check in calls Flexible solutions for your दी ongoing everchanging recruitment employee needs. Start now! evaluation 4. Clark uality checks interested candidates commences री selects 5. Start dates best fit at invoicing details

confirmed

'CLARK HAVE BECOME A VITAL PARTNER FOR OUR BUSINESS'





# **UNCOVER TRUE POTENTIAL**

We believe that the potential of people is maximised by uderstanding the whole person. Imagine the potential you can unleash in your people if you know:

- HOW they prefer to use their talents based on their behavioural style?
- WHY are they motivated to use their talents based on their values?
- WHAT natural talents they have based on how they think and make decisions?

Clark is the only accredited company in Ireland to provide and distribute the world renowned Innermetrix suite of psychometric profiling tools including the DISC Index, Values Index, Attribute Index and Organisational Healthcheck.



'DEIRDRE HAS A RARE AND VERY VALUABLE TALENT AROUND COACHING AND MENTORING PEOPLE. I WOULD HIGHLY RECOMMEND HER TO OTHER MANAGERS OR ORGANISATIONS WHO NEED SUPPORT IN DEALING WITH CHANGE OR IN HELPING INDIVIDUALS TO PERFORM TO THE VERY BEST OF THEIR ABILITY. '



**'CLARK FOLLOW A RIGOROUS RECRUITMENT & SELECTION** PROCESS INCLUDING THE USE OF SOPHISTICATED MATCHING TECHNOLOGY **ENSURING FASTER FILL** RATES THROUGH SIMPLIFIED, STREAMLINED WORKFLOWS AND COMPETENCY BASED MEASURING TOOLS, CLARK ARE MOST PROFESSIONAL IN THEIR FOLLOW-UP AND 'AFTER-SALES SERVICE'.'





# S-L APTITUDE & SKILLS ASSESSMENT

Clark offer an expansive portfolio of validated assessments that assess problem solving, technical skills and job fit. The SHL exams are not just difficult cognitive ability tests with tight time constraints, they are also a tough screening tool used by the potential employer to shortlist the candidates who got into the 80th percentile.

#### Skills Assessments:

Validated assessments for clerical, software, call centre, financial, industrial, healthcare, legal and technical job classifications to help your company identify and select the most talented and skilled candidates.

Assessments are completed as part of the screening process. "We provide deep people insights to predict and drive workforce performance."



'THE ADDITIONAL SERVICES OFFERED
IN TERMS OF STRUCTURED CANDIDATE
ASSESSMENTS AND PROFILING TOOLS
HAS SERVED TO BRING ONLY THE VERY
BEST CANDIDATES TO THE TABLE.'





# **OUR CLIENTS**









KERRY













**CLARK** 

www.clark.ie



















Míele





### VALUE RETAIL.



REIMAGINE THE GRID

eagasc

Profile /





# MEET OUR PEOPLE



Deirdre Coghlan Murray Managing Director





Director Temporary Division





Edel Smyth Recruitment Project Manager



Niamh Flynn



Maire Griffith Senior Recruitment Partner





Rebecca Aspell Recruitment Partner



Noreen Origan Recruitment Resourcer



Project Manager



Beatrice Travers Communications Manager



Bernie Devaney Finance Manager



Jacinta Crosby Wilson Finance & Accounts Executive



